

## TOWNSHIP OF LONG HILL

COUNTY OF MORRIS
GILLETTE, HOMESTEAD PARK, MEYERSVILLE, MILLINGTON, STIRLING

TOWNSHIP OFFICES; 915 Valley Road Gillette, NJ 07933 (908)647-8000 FAX (908) 647-4150

April 5, 2016

To Concord Energy Services and Commercial Utility Consultants:

I'm very pleased to recommend your government energy aggregation (GEA) consulting services to any New Jersey municipality.

Under your guidance, Long Hill joined the Morris County Area Energy Cooperative last year. Your service throughout this process has been outstanding, and the program has already resulted in significantly lower energy costs for our residents.

GEA is a complex process, but you handled everything in an expert and timely manner. We were especially impressed by your team's terrific community outreach and education program. You held informative town-hall meetings where you communicated clearly and openly with residents, and took as much time as needed to answer their questions. You also provided excellent written information, and continue to be available to residents by phone and email. As a result, fewer than 10 percent of township households have opted out of the program – far below the statewide opt-out rate of 15 percent.

It's been a pleasure working with your team, and we look forward to your continued support of Long Hill and the Morris County Energy Co-op.

Sincerely,

Mayor Bruce Meringolo Long Hill Township